Cape Light Compact Governing Board Wednesday, August 14, 2013 Executive Session Meeting Minutes

The Governing Board of the Cape Light Compact met on Wednesday, August 14, 2013 in Rooms 11 & 12, Superior Court House, 3195 Main Street, Barnstable, MA 02630.

Present were:

Joyce Flynn, Chairwoman, Yarmouth Robert Schofield, Vice-Chair, Bourne Peter Cocolis, Treasurer, Chatham Barry Worth, Secretary, Harwich Peter Cabana, Member at Large, Dukes County David Anthony, Barnstable Deane Keuch, Brewster Timothy Carroll, Chilmark - by Teleconference Brad Crowell, Dennis Fred Fenlon, Eastham William Doherty, Barnstable County Thomas Mayo, Mashpee Ronald Zweig, Falmouth Richard Toole, Oak Bluffs Kenneth Rowell, Orleans Everett Horn, Sandwich Sue Hruby, West Tisbury

Absent Were:

Michael Hebert, Aquinnah Edgartown - Vacant Sharon Lynn - Provincetown William Straw - Tisbury Peter Fontecchio - Truro Kathy Hubby - Wellfleet

Legal Counsel: Jeffrey Bernstein, Esq., BCK Law, PC

Staff Present:

Maggie Downey, Compact Administrator
Margaret Song, Residential Program Manager
Briana Kane, Sr. Residential Program Coordinator
Matthew Dudley, Residential Program Coordinator
Meredith Miller, C&I Program Manager
Nicole Price, C&I Program Planner
Vicki Marchant, C&I Program Analyst
Lindsay Henderson, Communications & EE Data Analyst
Joseph Soares, Sr. Power Supply Planner
Philip Moffitt, EM&V Analyst
Debbie Fitton, Energy Education Coordinator

Public: Ed Maroney, Barnstable Patriot; Dan McCready, Cape Cod Broadcasting Chris Rogers, Sullivan, Rogers & Company, LLC - presenter

<u>ENTRY INTO EXECUTIVE SESSION</u> – 4:10 will not return to open session

Chr. Flynn then declared the need to enter into Executive Session pursuant to MGL Ch. 30A § 21 (a) (10) for a discussion on Power Supply Procurement Strategy (confidential and competitively sensitive information) and for an update on DPU Regulatory Litigation, in accordance with MGL Ch. 30A § 21 (a) (3) and that an open session may have a detrimental effect on the bargaining or litigating position of the

Cape Light Compact. P. Cabana moved the Board vote to enter into Executive Session and at the conclusion of the Executive Session not to reconvene in open session, seconded by B. Worth and voted unanimously by roll call in favor. Counsel and staff remained.

POWER SUPPLY



M. Downey told the Board that no matter what the Board decides the Compact will be 5.25 mils above NSTAR for 2014. J. Soares stated that that is because competitive suppliers have to reconcile bad debt and back office costs that NSTAR does not have. M. Downey asked if there was anything that the Compact would gain by switching. B. Worth stated that we have all supported CES over the length of our relationship, and that CES is being subjected to bad press.

Here is an opportunity for change and NextEra is a good company. B. Crowell stated that we are always on the side of the consumer, but has reserves about switching without an RFP and taking \$6 million in additional costs. M. Downey stated that there are only 2 suppliers that want to be in this market. J. Bernstein stated that suppliers tend to shy away from sureties and guarantees that are in place. P. Cabana said that they should go out to bid. B. Doherty stated that the Assembly has said that no matter who the supplier is, as long as our prices are higher then we still have an issue. He is concerned that if we cancel our contract with CES then it looks as if we are agreeing that we were getting a bad pricing. D. Keuch stated that he is retired from CES and that people around town don't even know who CES is, and he wants to stay with CES. D. Anthony is concerned that if we unwind from CES, we should eliminate all relations with back office staff and retail operations. He recommends going out to bid and that way we can always say that we went out to bid. It is easier to defend a contract than trying to get out of a contract. He wants to stay with CES until the end of the contract and go out to bid in the spring. B. Crowell agreed and that the NextEra deal could be more expensive. M. Downey took a poll of the Board to see who was interested in staying with CES or who wanted to terminate. The sense of the majority of the board is to stay with CES.

UPDATE ON DPU REGULATORY LITIGATION

J. Bernstein stated that there was a big cost shift on electric bills that was avoided because of CLC participation in filings.

At 5:04 R. Schofield moved to exit Executive Session and adjourn, seconded by B. Worth, voted unanimously.